



SEQRANET

DATA SOLUTIONS

Medical Technical Compliance FAQs

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Frequently Asked Questions From Prospective Medical Customers

I ALREADY HAVE AN OFF-SITE BACKUP OPTION?

Do they offer you PIPEDA / PHIPA compliance? Just because they encrypt your data does not necessarily mean you are covered - Especially if they are a U.S. company. Ask them where your data travels, and is stored, as it likely is not within Canadian borders.

IS IT YOUR PRACTICE MANAGEMENT OR I.T. PROVIDER?

Some software vendors offer 'cloud storage' with their practice management products. Unfortunately, many of these options gouge the customers, often paying upwards of \$1 per GB for storage, and well over \$100 per month. Our rates are as low as is \$0.07 per GB. Yes that is seven cents.

Additionally, your I.T. provider likely has an affiliate arrangement with an existing, U.S. based corporation. Ask them where your data is going, and if you are compliant with the current Canadian rules and regulations regarding your patients' data.

HOW DO I KNOW YOUR BACKUP SOFTWARE WILL WORK WITH MY SOFTWARE?

Our Secure Backup client was designed with flexibility in mind. This means there is only one released version that has the ability to work with all EMRs, practice management, and imaging software's. On top of that, you can easily monitor additional folders, network USB drives, and much more.

HOW SECURE IS IT?

We use AES-256 Bit encryption meeting PIPEDA, PCI DSS, and HIPAA compliances. Your data is encrypted prior to transfer and remains in its encrypted state during storage.

Our client has been designed for demanding online backup deployments including environments subject to complex regulatory compliance such as:

- Financial services: NASD 3010 and 3110, SEC 17a-3 & 17a-4, GLBA
- Health care: HIPAA, Public Law 104-191, Canadian PIPEDA, PHIPA & E-PHIPA
- Publicly traded companies: Sarbanes-Oxley 802(a)(1) & 802(a)(2), NASD 3510, 3520
- All companies: PCI DSS (credit-card protection)

WHERE IS MY DATA BEING STORED?

Our servers are located in a world-class data centre in Toronto, Ontario and another in Etobicoke, Ontario which provides critical network data traceability. Each server utilizes redundant RAID-10 configurations, with enterprise grade hardware. The physical machines are under lock and key, and their location can only be accessed via a badge control system with 24 / 7 / 365 video surveillance.